Farm systems to enhance profit and protect the environment

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DairyNZ

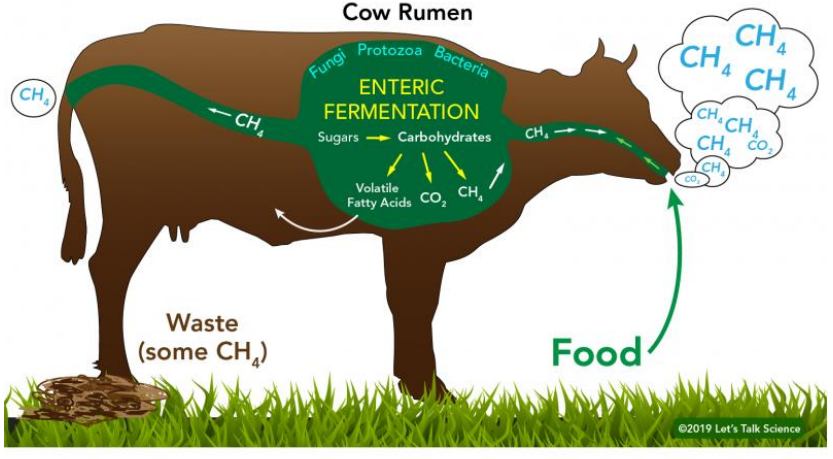
Financially-robust dairy businesses

Key Attributes

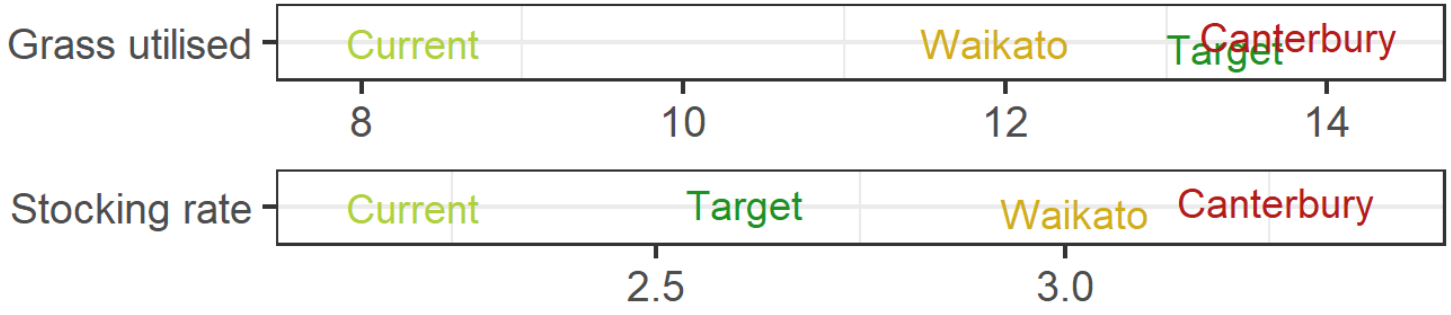
- High pasture harvest
- Effective cost control
  - Low reliance on supplementary feed
- Disciplined use of capital

Neal and Roche (2020)

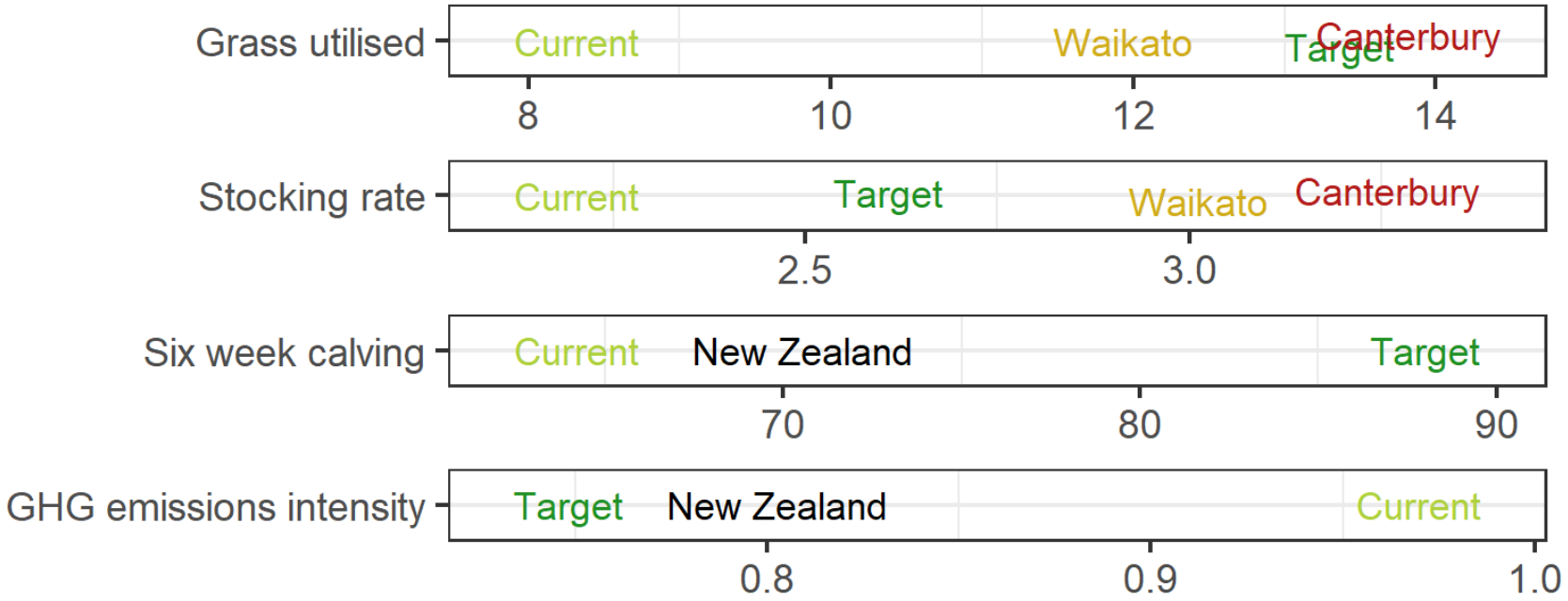
What has changed?



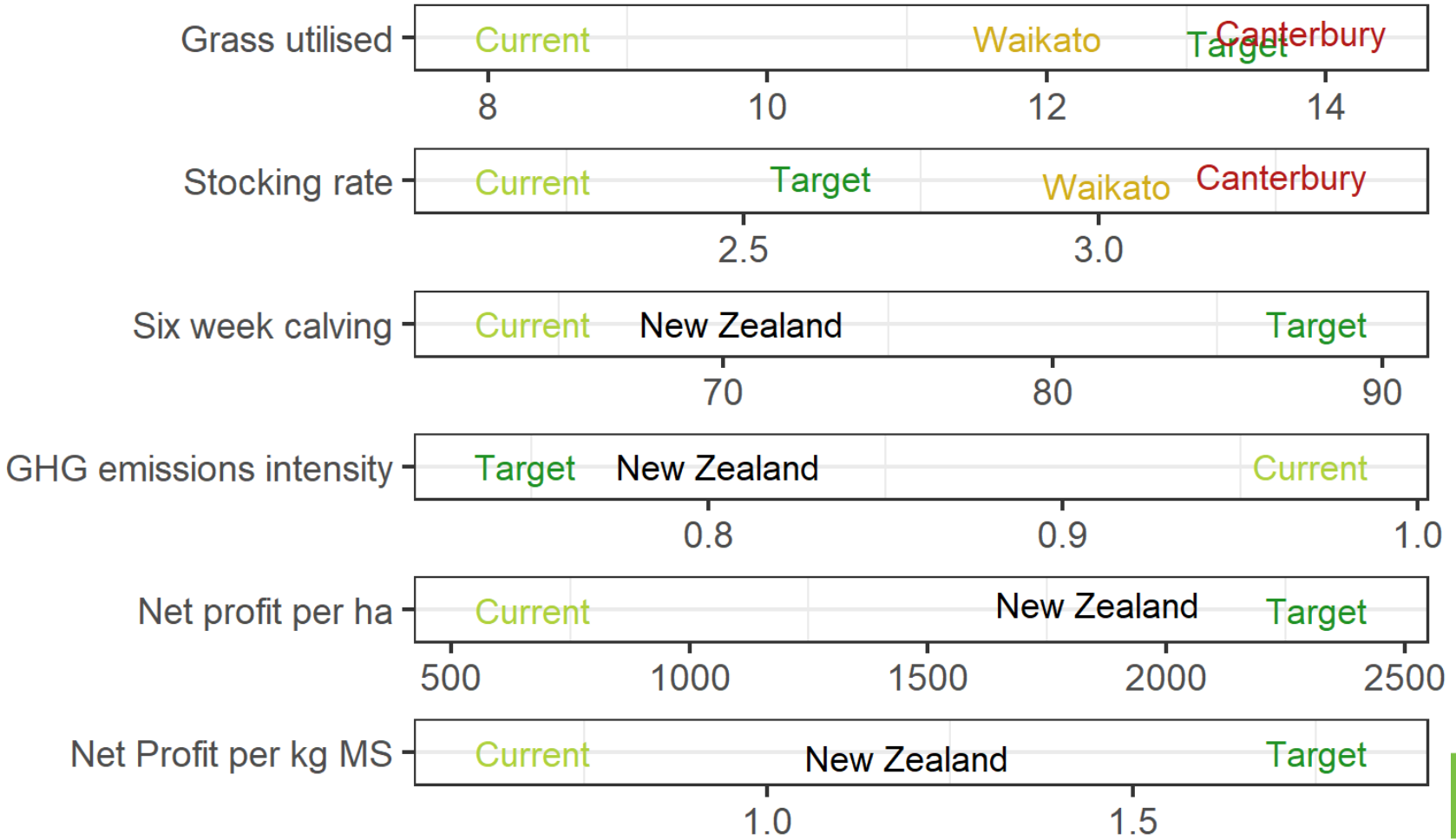
NZ vs Ireland



NZ vs Ireland



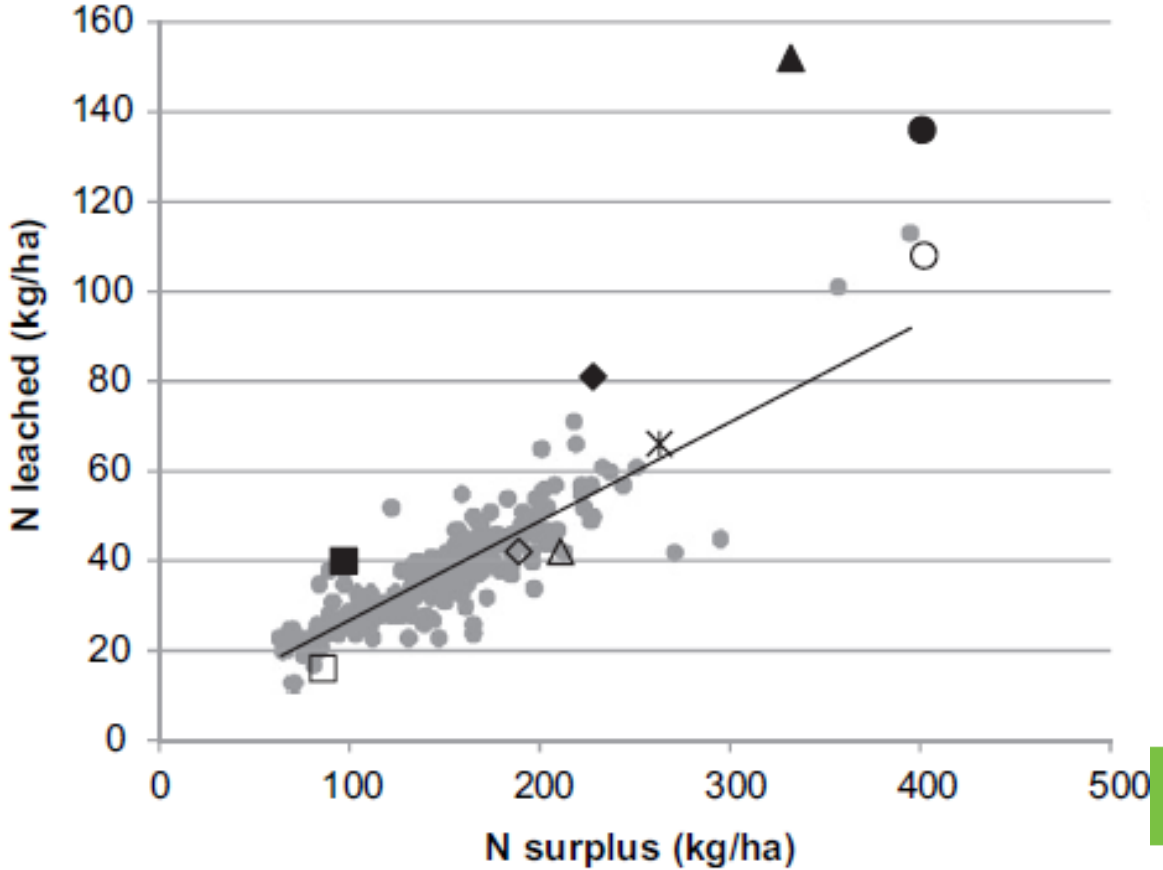
NZ vs Ireland



Know your numbers

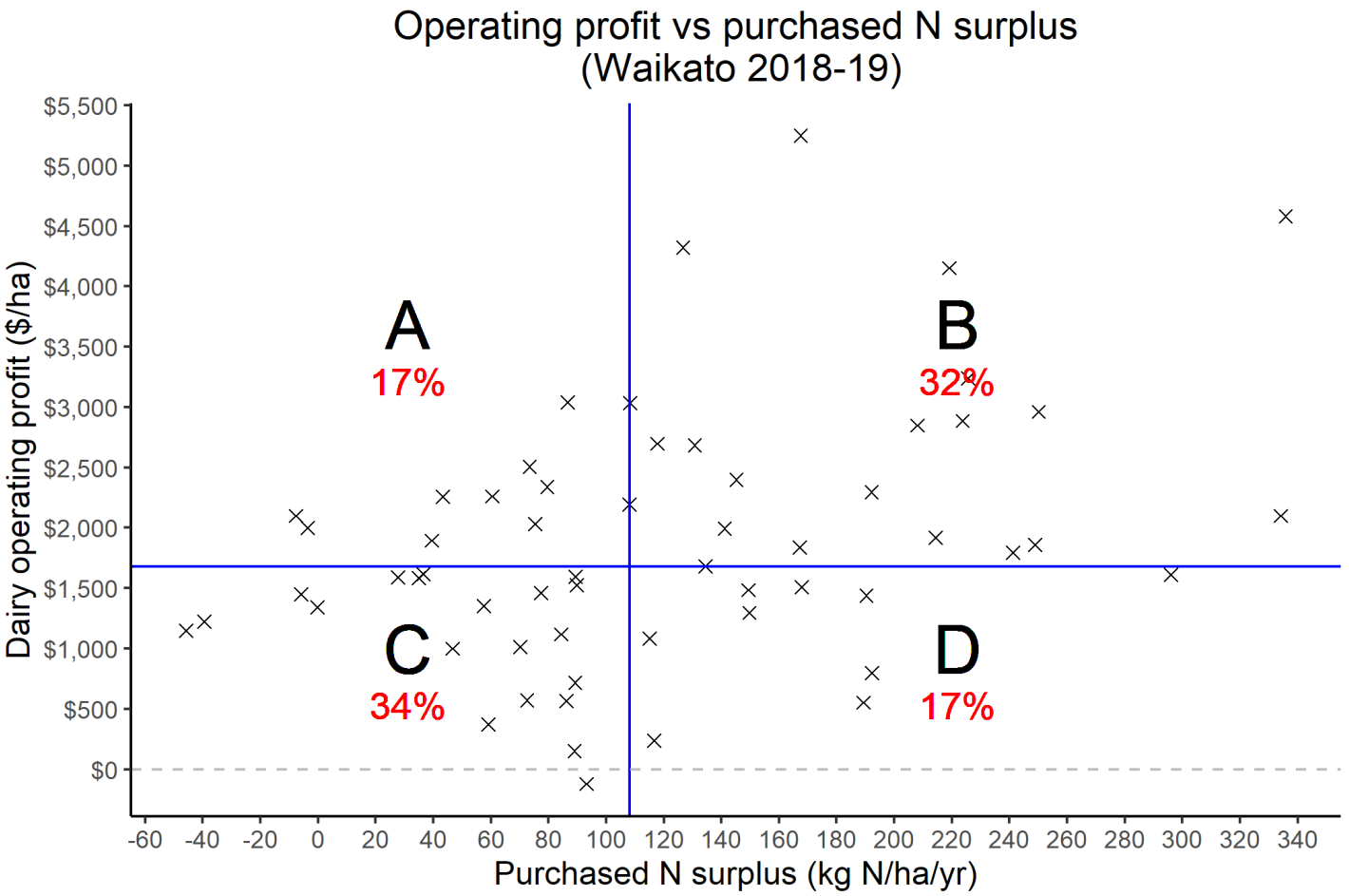
- “Step Change” Regional Events
- Get familiar with key numbers
  - Profit
  - N Surplus
  - Feed eaten -> Methane (CH4)
- Discuss and Consider actions

N loss to water, related to N surplus



Beukes et al. (2014)

Opportunities: N surplus and profit



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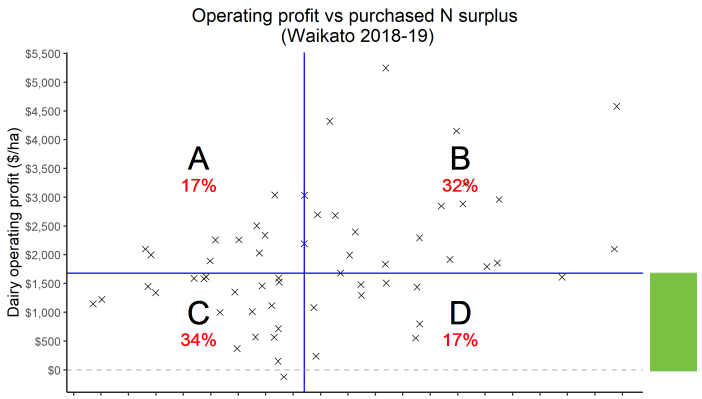
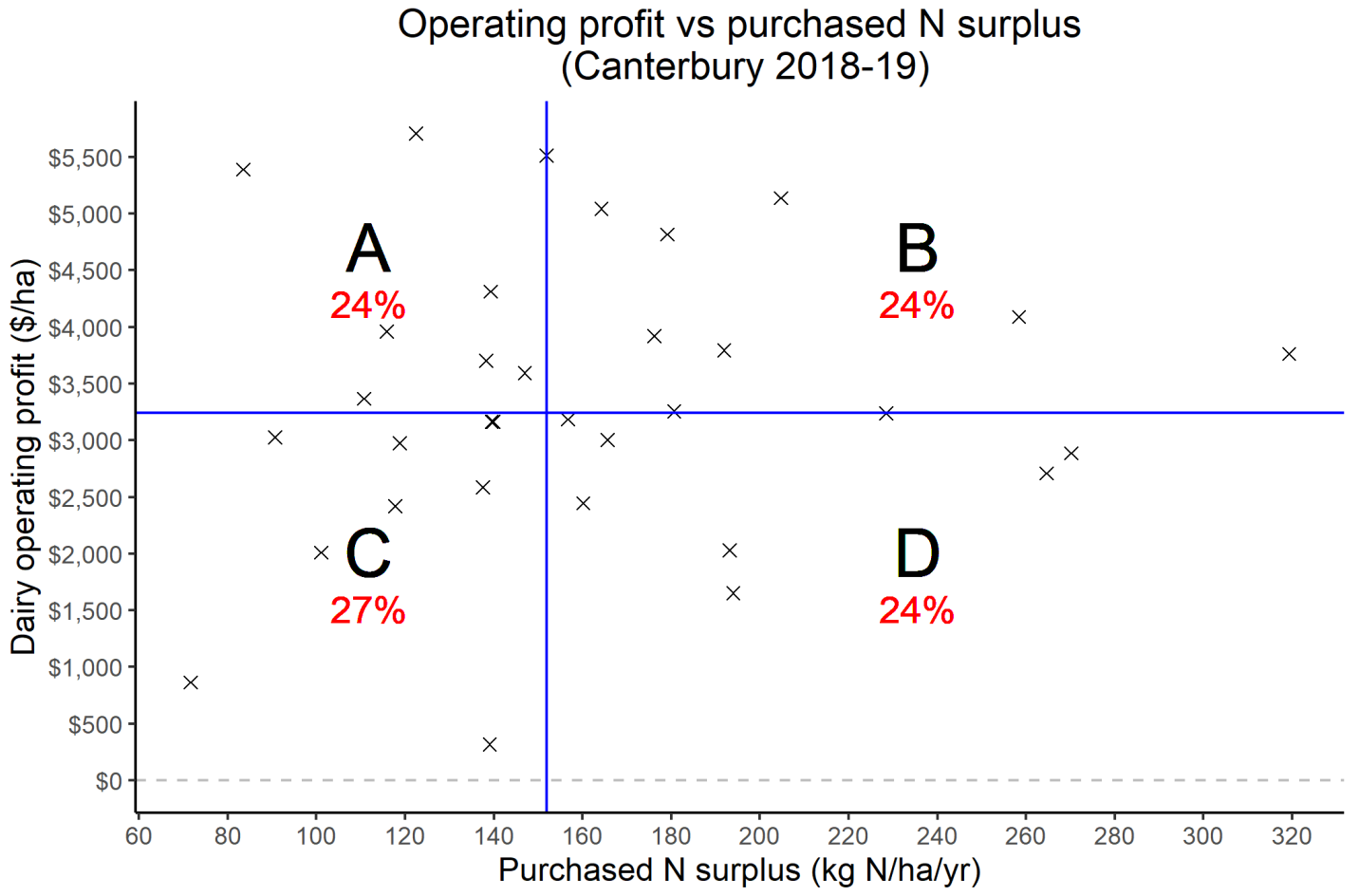
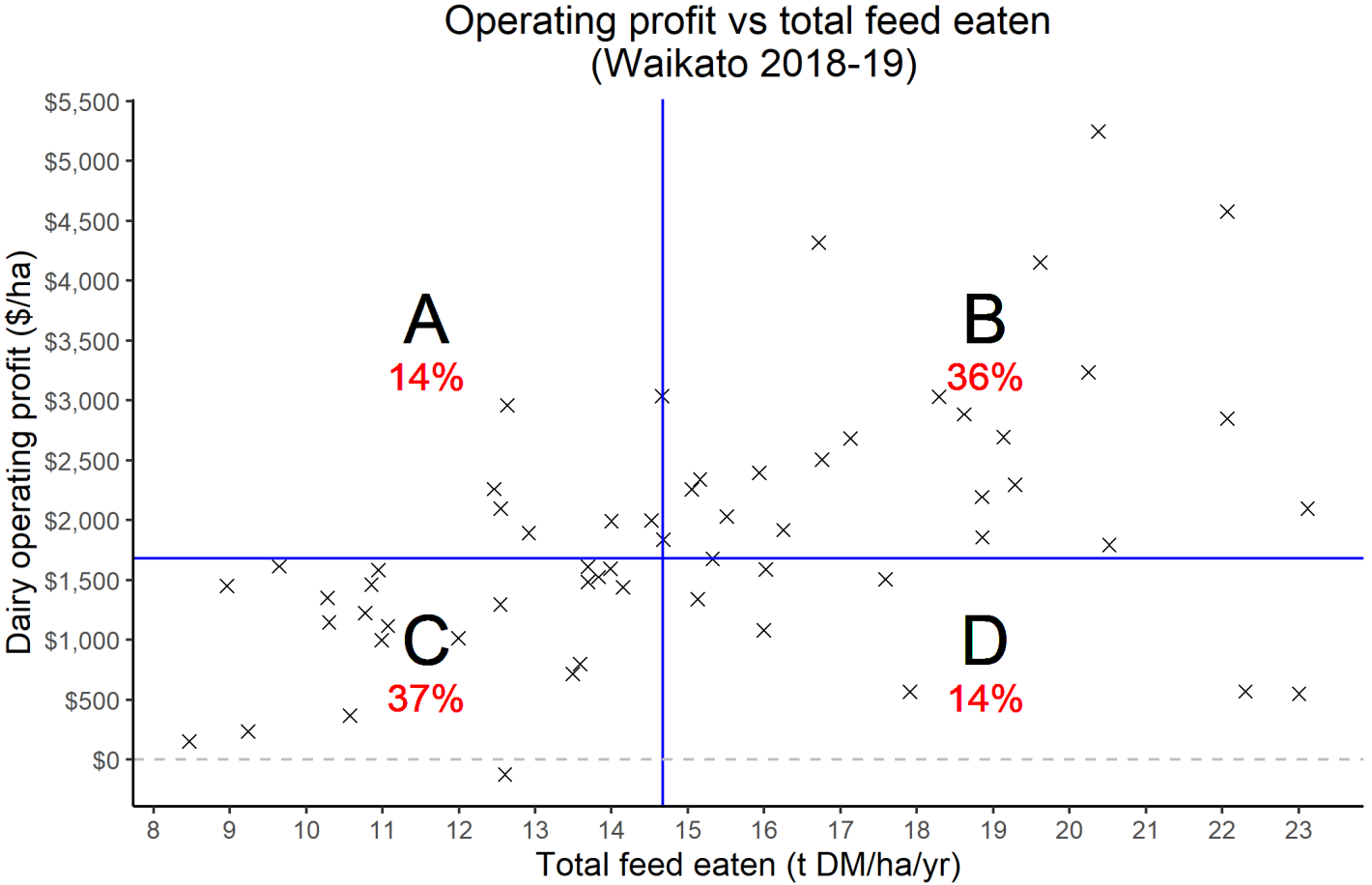




N Mitigations

Opportunities:
Feed eaten (Methane) and profit



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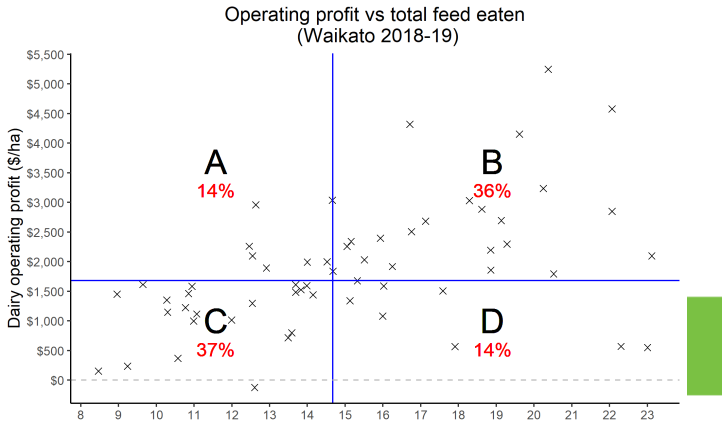
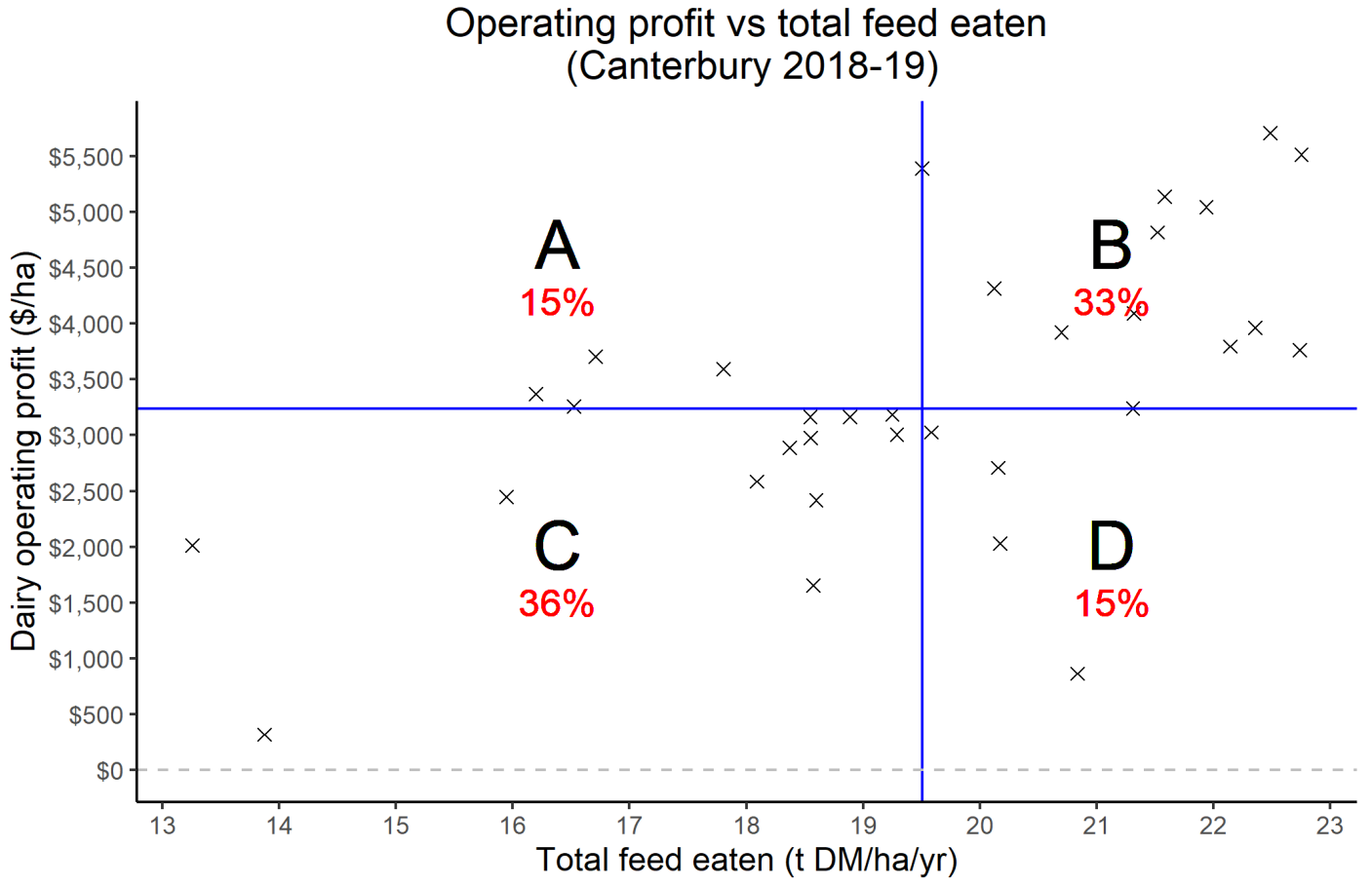


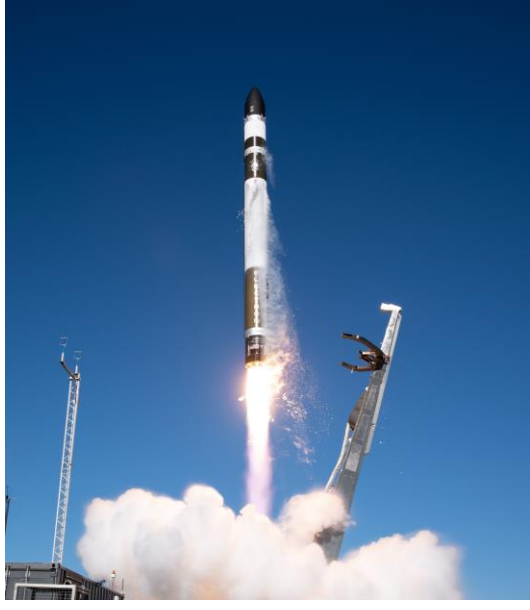


CH4 Mitigations

Customer demand reflected in processor schemes

- $0.10; Environment, Animals, People, and Co-op & Prosperity + Milk quality Excellence
- Environment, 3 out of 4
  - Purchased N Surplus < 138 kg/ha
  - 80% farm grown feed

Research



- Not starting from scratch…
- National + International collaborations
- Adapting emerging solutions
  - E.g. On farm delivery of inhibitors, Early life interventions

The most efficient grass producer...

The most efficient grass producer...

Just beat the TMR and Alternatives?

Conclusions

- Basics of financially robust businesses haven't changed
- Know your numbers
- Think about your options
- Keep up with the science-backed mitigations
  - More options should be coming