

E / Equity growth focused young farmers present their experience

Young farmers with a belief in the opportunity to progress, building significant equity and achieving farm ownership in recent years.

Chaired by Trevor Gee, DairyNZ



Will Grayling

Dairy Farmer

Will and Kim Grayling operate an equity based business milking 3300 cows across 830ha with the support of 16 staff. They have designed a business structure which has enabled them to get on the property ladder as well as reward themselves and equity partners Jim and Sue van der Poel fairly in good times and bad. A family friendly environment, efficiency focused systems and feed utilisation are key principles of their operation.

Equity Growth – Our Experience

Historically there have been reasonably clear lines of progression to farm ownership, now there are many, many ways to achieve farm ownership – so many ways that perhaps the path is now less clear.

Our desire to have employment which enabled plenty of family time led us to a unique model of farm ownership, where the fundamental principle is always ensuring a win-win situation for all parties involved.

Farm ownership for young farmers can still be a reality and is not out of reach as you might believe if you read the papers. Finding the right partners and the right structure where rewards and risks are shared will help you realise this goal.
