

PASTURE SUMMIT AUTUMN EVENT – STH WAIKATO



PROFIT, PASTURE, PROGRESSION

Wednesday, 9th April 2025

Hosted by Kotare Pastoral Ltd, Alsmere Farm, 697/A Oparure Road, RD5 Te Kuiti

09:30 - 10:00	ARRIVAL, REGISTRATION & MORNING TEA
10:00 - 10:05	Welcome, Introductions and why we are on this farm <i>Robert Ferris, Pasture Summit Chair</i>
10:05 - 10:10	Orientation & H&S Briefing <i>Steph Gudgeon, Area Manager, DairyNZ</i>
10:10 - 10:15	Opening Comments <i>Aidan Gent, General Manager Rural Banking, ASB Bank</i>
10:15 - 11:15	SESSION 1: BUSINESS GOALS & FINANCIAL RESULTS <ul style="list-style-type: none">• Background, history & objectives <i>Harry Snell, Kotare Pastoral Ltd Chairman</i>• Business & financial performance <i>Richard Snell, Director of Kotare Pastoral Ltd & JD RD Wallace</i>• Industry benchmarks & regional comparisons <i>Steph Gudgeon, Area Manager, DairyNZ</i>• Growth strategy & investment criteria <i>Richard Snell, Director of Kotare Pastoral Ltd & JD RD Wallace</i> <i>Session facilitated by Steph Gudgeon, Area Manager, DairyNZ</i>
11:40 - 12:40	SESSION 2: OPTIMISING FARM PERFORMANCE <p>2A: Optimising profit from a King Country dairy farm</p> <ul style="list-style-type: none">• Reasons for deciding on a simple pasture-based system <i>Richard Snell, Director of Kotare Pastoral Ltd & JD RD Wallace</i>• Land development approach to grow grass e.g. drainage <i>Harry Snell, Kotare Pastoral Ltd Chairman</i>• Pasture management philosophies and systems <i>Matt Bosch, Kotare Pastoral Ltd Operations Manager</i>• Achieving 7% empty rates with 10-week mating <i>Richard Snell and Matt Bosch</i> <p>2B: Key Dairy Farm Profit Drivers <i>Presented by Mark Neal, Head of Data Science, DairyNZ</i></p> <i>Session facilitated by Jordyn Crouch, Pasture Summit</i>
12:40 - 12:45	Key messages & wrap up <i>Olin Greenan, Pasture Summit Director</i>
13:00 - 13:45	LUNCH (sponsored by Silver Fern Farms, Fonterra & Farm Source)
13:45 - 14:45	SESSION 3: PROGRESSION & EQUITY GROWTH PATHWAYS Panel discussion exploring progression & equity growth pathways. <ul style="list-style-type: none">• <i>Dimarius Wade, Farm Manager Kuranui Farm</i>• <i>Giles Bristol, Equity Partner in Haurua Ltd.</i>• <i>Matt Bosch, Kotare Pastoral Ltd Operations Manager</i>• <i>Shaun Olsen, JD RD Wallace Operations Manager</i> <i>Session facilitated by Scott Armer, Pasture Summit</i>
14:45	CLOSE OF EVENT - <i>Robert Ferris, Pasture Summit Chair</i>