

PASTURE SUMMIT

SPRING EVENTS 2023



Outline Programme for Canterbury Event

OVERVIEW:

Pasture Summit is holding two on farm events this Spring, hosted by farmers for farmers, with input from dairy sector specialists, sharing ideas and developments on achieving profitable food production from grass. These will be held in Waikato and Canterbury, with each tailored to the host farm and encompassing relevant regional considerations. Here are the details for the Canterbury event:

THEME:	GRASS → MILK → CASH
DATE:	Tuesday 28th November 2023
LOCATION:	Hosted by Will & Kim Grayling and Will Green on Grayling's farm in Ashburton
TIMING	SESSION DETAILS
9:30 to 10:00	Arrival, registration and morning tea
10:00 to 10:15 (15 mins)	Welcome, Orientation, H&S Briefing Event Facilitator Introductions and why we are on this farm Pasture Summit Representative
10:15 to 11:00 (45 mins)	SESSION 1: Business Goals and Financial Results <ul style="list-style-type: none"> ➤ Overview ➤ Growth strategy ➤ Scale and repeatability ➤ Business performance and benchmarks Will & Kim Grayling & Will Green presenting, facilitated by Paul Bird (DairyNZ)
11:15 to 12:00 (45 mins)	SESSION 2: Maximising Pasture Eaten <ul style="list-style-type: none"> ➤ Why the farms are set up the way they are ➤ Pasture supply versus demand – decisions and tools ➤ Benchmarks and regional comparisons Will Grayling & Will Green presenting, facilitated by Virginia Serra (DairyNZ) & supported by John Roche (MPI)
12:15 to 13:00 (45 mins)	SESSION 3: In Calf, On Time <ul style="list-style-type: none"> ➤ Strategy and results ➤ What is working well ➤ 10-year vision Will Grayling & Will Green presenting, supported by Jane Kay (DairyNZ)
13:00 to 13:05 (5 mins)	Key messages & wrap up Pasture Summit Representative
13:15 to 14:00 (45 mins)	LUNCH
14:00 to 14:45 (45 mins)	SESSION 4: People & Progression (optional) <ul style="list-style-type: none"> ➤ Recruiting right ➤ Leadership and coaching ➤ Giving back ➤ Equity growth and putting it all together Kim Grayling presenting on People followed by panel discussion on equity growth pathways.